

An Empirical Bayes Approach to Estimating Ordinal Treatment Effects: Examples from Political Science

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ABSTRACT

Ordinal variables—categorical variables with a defined order to the categories, but without equal spacing between them—are quite common in social science applications. Although a good deal of research exists on the proper modeling of ordinal response variables, there is not a clear directive as to how to model ordinal treatment variables. Classical modeling options for ordinal variables generally consist of either fully unconstrained, though additive, ordinal group indicators or a numeric predictor constrained to be continuous. Generalized additive models are a useful exception to these assumptions (Beck and Jackman 1998). In contrast to the GAM approach, we propose the use of a Bayesian shrinkage estimator to model ordinal treatment variables.

Essentially, the empirical Bayes estimator allows the model to contain both individual group level indicators and a continuous predictor. In contrast to traditionally used shrinkage models that pull the data toward a common mean, we use a linear model as the basis. Thus, each individual effect can be arbitrary, but the model "shrinks" the estimates toward a linear ordinal framework according to the data. We demonstrate the estimator on two political science examples: the impact of voter identification requirements on turnout (Alvarez, Bailey, and Katz 2007), and the impact of the frequency of religious service attendance on the liberality of abortion attitudes (e.g., Singh and Leahy 1978, Tedrow and Mahoney 1979, Combs and Welch 1982).

1. INTRODUCTION

Ordinal variables—categorical variables with a defined order to the categories, but without equal spacing between them—are quite common in social science applications. Researchers have investigated the impact of partisan identification on vote choice (Miller 1991), education and the closing date of voter registration on voter turnout (Nagler 1991), and the degree of local flooding caused by Hurricane Katrina (Alvarez et al., 2008), among many other examples. Although a good deal of statistical research exists on the proper modeling of ordinal response variables, there is not a clear directive as to how to model ordinal treatment variables. A good deal of the confusion arises from measurement difficulty. Many ordinal variables in social science have a latent structure that may be interval or even continuous that the measurement instrument fails to capture. This may be due to poor measurement design, such as in the case of survey questions, or perhaps due to sparse data.

Classical modeling options for ordinal variables generally consist of either fully unconstrained, though additive, ordinal group indicators or a numeric predictor constrained to be continuous. Typically it is difficult to employ group indicators and still constrain the variable structure in that setting. Generalized additive models are an exception, however, and adding nonlinearities to the classical constrained model can be useful. This paper surveys a Bayesian shrinkage estimator as a modeling option for sparse, ordinal independent variables. A major advantage of the empirical Bayes estimator is that it allows the model to contain both individual group level indicators and a continuous predictor. Thus, each individual effect can be arbitrary, but the model “shrinks” the estimates toward a constrained ordinal framework according to the data.¹ We present the estimator in detail in the following section, and then discuss two examples with practicalities.

2. THE MODEL

Consider a typical regression setting, where we are trying to uncover the effect of an ordinal variable on a dependent variable controlling for other observable covariates. Then, for a dependent variable Y , and observables X , we have:

$$Y_i = \alpha_{j[i]} + X_i\beta$$

where $i = 1, \dots, N$ indexes observations and $\alpha_{j[i]}$ represents the effect on Y_i of an ordinal variable of interest, T_i with $j = 1, \dots, J$ categories. One approach to estimating $\alpha_{j[i]}$ is to completely pool the levels and to assume a constant additive effect for each level of the treatment variable:

$$\alpha_{j[i]}^P = T_i\alpha.$$

¹In contrast to traditionally used shrinkage models that pull the data toward a common mean, in each of our examples, we use a linear model as the basis. The methodology is flexible, however, and the group-level indicators can be pooled toward any monotonic function of the data. For an interesting non-political science example of multilevel regression with an ordinal explanatory variable, see Gelman and Hill 2006, (Section 21.3).

A second approach is completely unpooled: the regression includes separate indicator variables for each level of the ordinal variable:

$$\alpha_{j[i]}^U = \mathbb{I}\{T_i = j\}.$$

In the classical regression framework, it is generally not possible to combine these two approaches. In a Bayesian setting, however, the effect of T_i on Y_i can be constrained to have a common mean that is a monotonic function of the levels j , but with individual deviations—or random effects—at each level. The size of the deviations is determined by the data. Intuitively, what the estimator is doing is performing a weighted average of the pooled and unpooled models above, with the weights being proportional to the data. The weighted average, then, is:

$$\alpha_{j[i]} = \omega \alpha_{j[i]}^P + (1 - \omega) \alpha_{j[i]}^U,$$

$$\omega = \left(\frac{\sigma_{\alpha^P}^2}{\sigma_{\alpha^P}^2 + \sigma_{\alpha^U}^2} \right)^{-1}$$

where the weights, ω and $(1 - \omega)$ are the relative precisions of the pooled and unpooled $\alpha_{j[i]}$. In general, however, $\alpha_{j[i]}$ is modeled as a random parameter drawn from a probability distribution, Φ , with a constant mean:

$$\alpha_{j[i]} \stackrel{\text{iid}}{\sim} \Phi(\mu_j, \sigma_\alpha^2),$$

$$\mu_j = f(T_i).$$

Examples of possible forms of μ_j are linear:

$$\mu_j = \gamma_0 + \gamma_1 T_i,$$

quadratic:

$$\mu_j = \gamma_0 + \gamma_1 T_i + \gamma_2 T_i^2,$$

or logarithmic:

$$\mu_j = \ln(T_i).$$

A final consideration is interpretation of the γ^0 and γ^1 parameters. These parameters are partially not identified between the linear trend in the random effects. The identification is partial, as the random effects are pooled toward zero, but with a small number of levels, converging the algorithm while constraining the random effects to have mean zero and slope zero is time consuming. To correct for this problem, after estimation, the data is “post-processed” to obtain finite population parameters based on the regression of α_j on T . This is equivalent to constraining the random effects to have mean zero and slope zero (Gelman and Hill, 2006).

3. EMPIRICAL EXAMPLES AND PRACTICALITIES

We present two examples below applying the estimator: first, the effect of religious service attendance on the liberality of attitudes toward abortion, and second, the impact of voter identification requirements on voter turnout at the polls.

Response	Raw Counts	Percentage
Yes	346	40.6
No	507	59.4
Total	853	100.0

Table 1: Responses to the question “Please tell me whether or not you think it should be possible for a pregnant woman to obtain a legal abortion if the woman wants it for any reason?” Source: GSS 2004.

3.1. Frequency of Religious Service Attendance and Abortion Attitudes

Researchers have investigated the determinants of attitudes toward abortion, including gender, socioeconomic status, religious affiliation, and religious service attendance (e.g., Singh and Leahy 1978, Tedrow and Mahoney 1979, Combs and Welch 1982). For this example we take up the question of the impact of the frequency of religious service attendance on liberality of abortion attitudes. The data come from the 2004 General Social Survey (NORC 2004). Among the many questions that comprise the GSS, respondents were asked their opinions on abortion issues, the frequency of their attendance at religious services, and a battery of socioeconomic and demographic profile questions. The dependent variable on which we focus is the question, “Please tell me whether or not you think it should be possible for a pregnant woman to obtain a legal abortion if the woman wants it for any reason?” which takes the values “Yes” and “No.” The ordinality of the religious attendance variable is given by the response options provided during the survey. To the prompt, “How often do you attend religious services?” respondents are given the choices: “Never,” “Less than once a year,” “Once a year,” “Several times a year,” “Once a month,” “Two to three times a month,” “Nearly every week,” “Every week,” and “More than once a week.” Of the responses, the relative frequency of responses in each category are:

We estimate the effect of frequency of religious service attendance on the probability of supporting access to legal abortion for any reason with a logistic regression controlling for reported years of schooling and age.²

$$\Pr(Y_i = 1) = \text{logit}^{-1}(\alpha_{j[i]} + \beta^1 X_i),$$

for $j = 1, \dots, 9; \quad i = 1, \dots, N$

where j indexes frequency of religious service attendance and i indexes the respondents. The variable Y_i is binary and equal to one if the respondent responded “Yes” to the abortion opinion question. The vector of covariates, X_i , includes the following:

Education: the highest year of school completed;

²We estimated an extended model also controlling for gender, marital status, and having children. Those characteristics were not significant determinants of abortion opinions. We dropped them from the model in the sake of parsimony. It does not effect the estimates of church attendance.

Age: the respondent’s age in years.

As noted above, we could model the impact of the variable of interest, *Church*, as an unpooled additive effect (e.g., indicator variables for each level of frequency), or alternatively, constrain the effect to be linear. Rather than commit to either extreme, we effectively combine the first two approaches into a sort of weighted average, where the weighting variable is determined by the data:

$$\alpha_{j[i]} = \alpha^0 + \alpha^1 Church_i + \nu_j,$$
$$\nu_j \stackrel{\text{iid}}{\sim} N(0, \sigma_\alpha).$$

That is, for each religious attendance level, j , the estimated impact on the probability of responding “Yes” to the abortion attitude question is a random intercept term, ν_j , and is pooled toward a group linear impact, $\alpha^0 + \alpha^1 Church_i$.

The estimation is implemented with a Gibbs sampling algorithm via the statistical software *JAGS* (Plummer 2007). Independent conjugate priors are assumed for each element of β and γ and for the variances. Specifically, each β and γ is assumed to be distributed normally, with mean zero and precision parameter 0.0001. The parameters σ_y and σ_α are assumed to be uniformly distributed between 0 and 100. We let the algorithm run for 25,000 iterations as a burn-in, then 50,000 iterations with a thinning interval of 10. We use the resulting 5,000 draws from the posterior distribution as the basis of our estimates.³

A final consideration is interpretation of the γ^0 and γ^1 parameters. These parameters are partially not identified between the linear trend in the ν_j parameters. The identification is partial, as the ν_j parameters are pooled toward zero, but with only $J = 9$ groups converging the algorithm with a constraint on the ν_j parameters to have mean zero and slope zero is time consuming. To correct for this problem, after estimation, the data is “post-processed” to obtain finite population parameters based on the regression of α_j on *Church*. This is equivalent to constraining the ν_j parameters to have mean zero and slope zero (Gelman and Hill, 2006).

Table 2 in the Appendix presents the the coefficient estimates and standard errors from a completely unpooled logit, a logistic regression constraining the effect of religious service attendance to be linear, and the estimates from applying the shrinkage estimator. As would be expected, the effects of education and age are constant across the three models. Adding an additional year of school increases the probability of a more liberal attitude toward abortion, as does increasing the respondent’s age—though on a much smaller magnitude. The constrained estimate of the effect of religious service attendance is -0.32 on the logit scale, which translates to approximately a 5 percentage point decrease in the probability of supporting legal access to abortion for any reason, regardless of the change in attendance level: switching from “Never” to “Less than once a year,” has the same effect as changing from “Every week” to “More than once a week.” The coefficient estimates presented for the unpooled logit model are the individual intercepts estimated for each level. The estimated

³After examining trace plots, geweke diagnostics, and gelman diagnostics of parallel chains, we determined that the algorithm had indeed converged.

effect from the shrinkage model is the linear effect *and* the deviations from that linear effect for each level.

Figure 1 compares the estimated probability of supporting legal access to abortion for any reason for a 45-year-old respondent with 14 years of education, for each level of religious service attendance. The black line denotes the linear trend, and the dashed lines are the 95% confidence interval around it. The blue circles present the estimated probability from the shrinkage model, and the blue bars are the 95% credible intervals around those estimates. The black triangles are the estimated probabilities from the unpooled logit model, and the black bars are the 95% confidence intervals from that model. The point estimates for the unpooled logit are jittered slightly to the right for visibility. Both the unpooled logit and the shrinkage estimator suggest a stronger S-shaped probability curve than the linear constraint allows, with the suggestion that attending services “2-3 times a week” has a smaller effect on the conservatism of abortion attitudes, than does attending services “Once a month.” The uncertainty about the empirical Bayes estimates is larger than under the constrained linear model, but smaller than under the completely unpooled model—as would be expected, as the shrinkage estimator contains more information than the unpooled model, but with less constraint than just the linear form. In this case, the estimates from the shrinkage model are closer to the estimates from including indicator variables in the model. In our next example, the estimates shrink much more closely back to the linear trend, and the uncertainty estimates shrink accordingly as well.

3.2. Voter Identification Laws in the States

Our second example comes from our own research. In order to document the effect of voter identification requirements on registered voters as they were imposed in states in the 2000 and 2004 presidential elections, and in the 2002 and 2006 midterm elections, we use four election cycles and individual responses to the Current Population Surveys allows us to isolate the effect of voter identification requirements on voter turnout (Alvarez et al. 2007). The state-level panel data allows us to control for changes in the electoral environment both across states and across time — which we could not do with only one year of data — and the individual-level data allows us to answer questions about whether certain sub-populations are disproportionately effected by these regulations — which is not possible using aggregate data.

As a starting point for our analysis, we developed a classification scheme for the different voter identification regimes that exist in the United States. Since the enactment of HAVA, there are eight basic types of requirements to vote *at the polls*. They are in listed in order of increasing stringency:

1. Voter must state his/her name.
2. Voter must sign his/her name in a poll-book.
3. Voter must sign his/her name in a poll-book and it must match a signature on file.
4. Voter is requested to present proof of identification or voter registration card.⁴

⁴An affidavit may be signed in lieu of presenting identification and a regular (non-provisional) ballot may still be cast.

5. Voter must present proof of identification or voter registration card.⁵
6. Voter must present proof of identification and his/her signature must match the signature on the identification provided.
7. Voter is requested to present photo identification.⁶
8. Voter is required to present photo identification.

Combinations of the above requirements are often in place, such as requiring a voter to both state *and* sign his/her name. In our analysis, cases are coded at the level of requirement that is more stringent. In this example, the case would be coded as a signature requirement. Most states in 2004 required that first-time voters who registered by mail to present identification (per HAVA requirements), but here we are interested in the effect of requirements on all registered voters.

Thus, we want to measure the extent to which voter identification requirements affected voter participation at the polls, but there are many methodological problems unique to this data, one of which is the ordinality of voter identification requirements. As is apparent from the listing of the types of regimes, it is not the case that a state either requires identification to vote, or does not. States require many different levels of identification from simply stating one's name to showing a picture identification. This further complicates the question, as we must determine not just one effect but several potentially incremental effects. Second, states may differ in their implementation of similar requirements. While one state may consider a student identification card or discount club membership card to be valid photo identification, another state may only recognize government-issued photo identification cards. Third, the data we have to answer this question is relatively sparse. That is, since the changes in voter identification requirements have really only started since the passage of HAVA in 2002 and the law we are most interested in — photo identification requirements — was only implemented in 2006, we have only a small amount of information in the available data about how each type of voter identification requirement might affect participation. Finally, identification requirements are not randomly assigned across states. This is a problem if states with historically lower turnout also tend to adopt stricter identification requirements, then we will have trouble isolating whether the low level of turnout is due to the identification requirement or to other factors that lead a given state to have lower turnout rates.

The estimation strategy used exploits the temporal and geographic variability in voter identification requirements to sidestep the problem on non-random assignment. This is referred to as a difference-in-differences estimator and our analysis is built on a generalization of this procedure. In particular, we use a multilevel model — also referred to as a random effects model — to assess how voter identification requirements affect participation by registered voters, using data from four years of recent CPS Voter Supplement data. While multilevel models have seen many applications in fields outside of political science, only in

⁵The range of acceptable proof of identification ranges across the states, but in addition to a form of government-issued photo identification, other acceptable pieces of identification include utility bills, social security cards, student identification cards, paychecks, and bank statements, as well as hunting and fishing licenses and gun permits.

⁶An affidavit may be signed in lieu of presenting photo identification and a regular (non-provisional) ballot may still be cast.

relatively recent years have we seen the use of multilevel models in political science applications and journals (e.g., Steenbergen and Jones 2002; Raudenbush and Bryk 2002; Western 1998).⁷ The multilevel model allows us to control for the constant factors that cause turnout rates to vary within states and for the cyclical changes in turnout over time.

In addition to using a much richer dataset than previous studies with a generalization of a difference-in-differences estimator to minimize the problem of non-random assignment, we also attempt handle the sparse and ordinal nature of the data. The data is sparse because with eight different types of identification requirements and only fifty states, we do not observe that many elections under a given type of procedure. The standard approach around this problem is to assume some sort of linear (or other parametric) effect. That is, if we consider our list presented at the beginning of the section, we would assume that the effect of a signature match was three times that of merely stating one’s name on an individual’s probability of voting, since it is third on the list. While the ordering of the list seems plausible, the linear growth (or dose-response curve) is a very strong assumption that seems implausible. We, instead, leverage the ordinal nature of the data to allow for deviations for this linear effect insofar as the data suggest via a Bayesian shrinkage estimator. A benefit of the Bayesian estimator is its flexibility. Nesting the estimation of the ordinal effect within the hierarchical model of state and year effects on turnout is straightforward.

The ordinal variable analysis is nested within a multilevel logistic regression of turnout.⁸ Because we are interested in the effect of identification requirements *at the polls* and not the various unobserved barriers to voting associated with the registration process, the estimation is conditioned on the subset of respondents who are registered to vote. Our logistic model takes the form:

$$\Pr(Y_{it} = 1) = \text{logit}^{-1}(\alpha_{j[i]} + \beta^0 + \beta^1 X_{it}),$$

for $j = 1, \dots, 8$; $i = 1, \dots, N$; and $t = 1, \dots, 4$;

where j indexes identification regime, i indexes the respondents, and t indexes years. The variable Y_{it} is binary and equal to one if the respondent reported voting in that year’s election. The variable β^0 is an intercept term. The vector of covariates, X_{it} , includes the following:

South: an indicator equal to unity if the respondent resides in a southern state;

Female: an indicator equal to unity if the respondent is female;

Education: a ordinal variable indicating the reported level of education — ‘some high school,’ ‘high school graduate,’ ‘some college,’ or ‘college graduate’;

*Education*²: the squared value of *Education*;

Age: the respondent’s age in years;

⁷More recently, a special issue of *Political Analysis* was devoted to the topic of multilevel modeling in political methodology, with applications to a wide variety of important substantive problems (Kedar and Shively 2005).

⁸Estimating the empirical Bayes model nested inside a hierarchical framework on a dataset of over 260,000 observations was computationally difficult. Practical issues with memory aside, convergence on a subset of the data was obtained only after the inclusion of an additive redundant parameterization. The entire model was estimated, then, in a maximum likelihood framework, relying on the software package *lme4* for the statistical software *R* (Bates 2007; R Core Development Team 2007).

*Age*²: the squared value of *Age*;

Income: an ordinal variable indicating the reported level of household family income that takes on 13 values — ranging from ‘Less than \$5,000’ to ‘More than \$75,000’;

Non-White: an indicator equal to unity if the respondent reported a race other than White.

This covariate vector replicates what we consider to be the canonical model of voter turnout in the literature that uses CPS Voter Supplement data (e.g., Nagler 1991).

As the level of turnout in a state may vary due to yearly shocks or regional trends, random effects are included for state and year.

$$\begin{aligned}\beta^0 &= \gamma_{s[i]}^0 + \gamma_{t[i]}^1; \\ \gamma_{s[i]}^0 &\stackrel{\text{iid}}{\sim} N(0, \sigma_{\gamma_s}); \\ \gamma_{t[i]}^0 &\stackrel{\text{iid}}{\sim} N(0, \sigma_{\gamma_t}); \\ &\text{for } s = 1, \dots, S \text{ and } t = 1, \dots, T.\end{aligned}$$

That is, each individual i in state s and year t share a common intercept term, with each level of intercepts pooled toward zero and with common variance.

As noted above, we could model the impact of the variable of interest, ID , as an unpooled additive effect (e.g., indicator variables for each regime), or alternatively, constrain the effect to be linear. Rather than commit to either extreme, we effectively combine the first two approaches into a sort of weighted average, where the weighting variable is determined by the data:

$$\begin{aligned}\alpha_{j[i]} &= \alpha^0 + \alpha^1 ID_{it} + \nu_j, \\ \nu_j &\stackrel{\text{iid}}{\sim} N(0, \sigma_\alpha).\end{aligned}$$

That is, for each identification requirement level, j , the estimated impact on turnout is a random intercept term, ν_j , and is pooled toward a group linear impact, $\alpha^0 + \alpha^1 ID_{it}$.

Figure 2 plots the average marginal effect of voter identification regimes on the probability that a respondent turns out to vote. The horizontal axis represents the voter identification requirements. The vertical axis plots the probability of turning out to vote. We note that the estimated probabilities are high, but recall we are looking at registered voter only and not eligible citizens, as is often done. Turnout rates about among eligible citizens is well below a half in recent elections, but in our sample of registered voters nearly 80% report turning out to vote. The line represents the probability of voting for a mean respondent in our sample, for each identification requirement being in place. The points on the graph denote the deviation from the linear trend estimated for each requirement and the vertical bars denote the 95% intervals of uncertainty around each. Interestingly, we see that the requirements for signature matching, requiring an identification card and requiring a photo identification card have a more negative effect on participation than suggested by the simple linear model. Requesting identification cards and requesting photo identification cards is less strict than suggested by the linear trend. These estimates first indicate that indeed, voter identification requirements do not have a simple linear effect on the likelihood that a

voter participates. In addition, we see that the stricter requirements — requirements more than merely presenting a non-photo identification card — are significant negative burdens on voters, relative to a weaker requirement, such as merely signing a poll-book.

Figure 3 compares the estimated average marginal effect of the voter identification variable from the empirical Bayes model with estimates from a hierarchical model of turnout with no constraints on the voter identification variable.

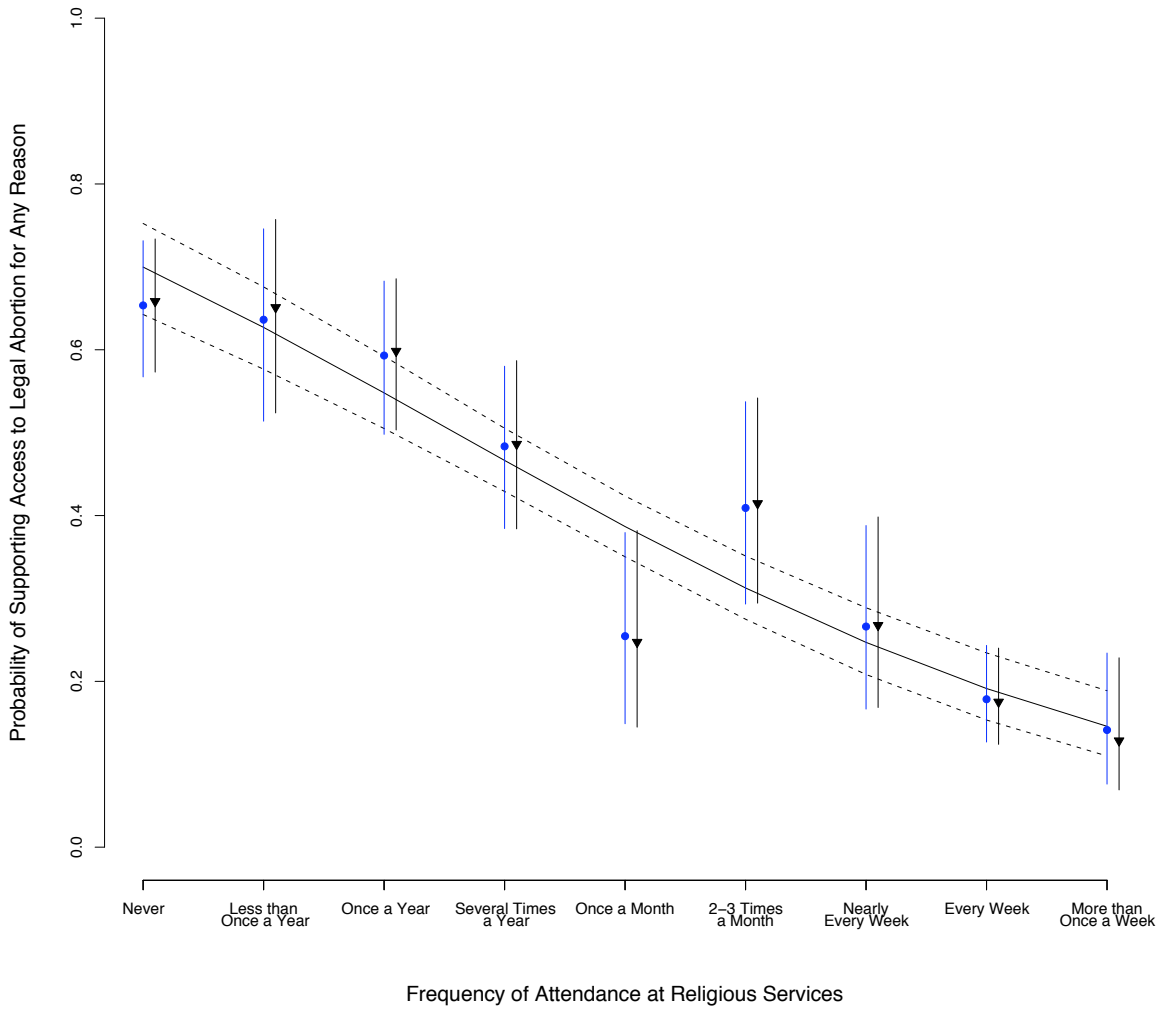


Figure 1: *Estimated probability of supporting the statement “Please tell me whether or not you think it should be possible for a pregnant woman to obtain a legal abortion if the woman wants it for any reason?” relative to the frequency of attending religious services for a 45-year-old respondent with 14 years of education from the 2004 General Social Survey. The solid line is the linear trend that the identification effects are shrunk towards. The dashed lines are the 95% confidence region for the linear trend. The blue dots are the point estimates from the shrinkage estimator and the blue bars represent the 95% credible intervals for the effect. The black triangles are the point estimates from the unpooled logistic regression and the black bars represent the 95% confidence intervals for the effect. The unpooled point estimates are jittered to the right for visibility.*

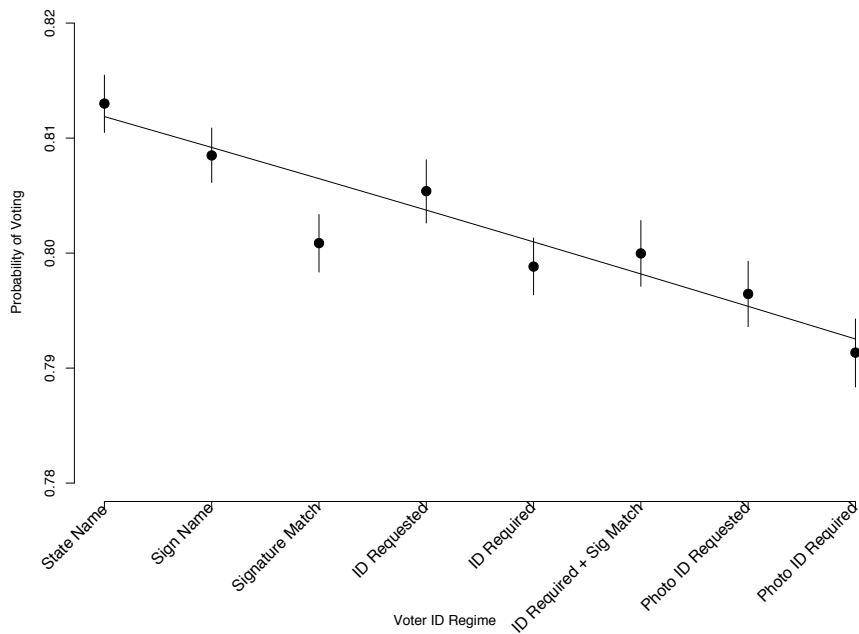


Figure 2: *Average estimated probability of voting by identification requirement. The graph plots the average impact from our sample of registered voters from the Current Population Survey (2000-2006). The estimates come from a logistic regression of the probability of voting controlling for demographic characteristics. The solid line is the linear trend that the identification effects are shrunk towards. The dots are the point estimates and the bars represent the 95% confidence intervals for the effect.*

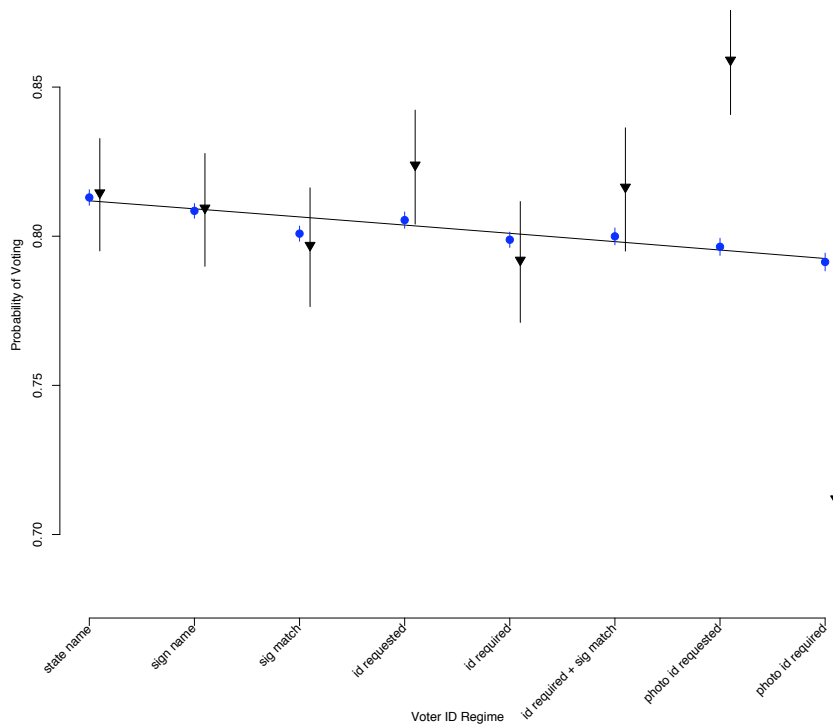


Figure 3: Average estimated probability of voting by identification requirement. The graph plots the average impact from our sample of registered voters from the Current Population Survey (2000-2006). The estimates come from a logistic regression of the probability of voting controlling for demographic characteristics. The solid line is the linear trend that the identification effects are shrunk towards. The blue dots are the point estimates from the shrinkage estimator and the blue bars represent the 95% confidence intervals for the effect. The black triangles are the point estimates from the unpooled logistic regression and the black bars represent the 95% confidence intervals for the effect. The unpooled point estimates are jittered to the right for visibility.

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5. APPENDIX

	Unpooled Logit		Pooled Logit		Shrinkage Logit	
	b	se	b	se	b	sd
Education	0.19	0.03	0.19	0.03	0.19	0.03
Age	0.02	0.00	0.02	0.00	0.02	0.00
Church, Slope			-0.33	0.03	-0.32	0.03
Church - Never	-2.81	0.49			-2.50	0.48
Church - Less than once a year	-2.85	0.54			-2.25	0.53
Church - Once a year	-3.06	0.49			-2.12	0.48
Church - Several times a year	-3.53	0.51			-2.24	0.50
Church - Once a month	-4.58	0.57			-2.93	0.55
Church - 2-3 times a month	-3.81	0.53			-1.91	0.52
Church - Nearly every week	-4.48	0.58			-2.23	0.56
Church - Every Week	-5.02	0.55			-2.43	0.54
Church - More than once a week	-5.38	0.62			-2.39	0.59
Intercept			-2.23	0.46		

Table 2: Estimated logit coefficients and standard errors from the completely unpooled, completely pooled, and Bayesian shrinkage models. The slope parameter estimate for the shrinkage model is the finite population slope; the deviations from the linear model are based on the mean and standard deviation of 5000 draws from the posterior distribution.